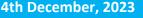
## **Morning Briefing**

## **News Feeds**





**Market- Key Statistics** Previous Change Current **KSE100** Index 59,260.43 58,899.84 360.59 212.03 All Shares Index 39,685.95 39,473.92 **KSE30** Index 19,701.16 19,562.81 138.35 100,970.07 787.55 KMI30 Index 100,182.52 43,688 272,723,39 229,035,21 Volume (mn) Source: PSX

Top Losers-KSE100 Index			
Symbol	Price	% Change	Volume
TREETR2	4.86	(-14.74%)	8,606,075
POWERPS	7.49	(-11.78%)	1,500
LSEPL	3.05	(-6.73%)	20,000
ABL	77.11	(-5.96%)	500
FTMM	3.5	(-5.66%)	1,500

Top Winners-KSE100 Index			
Symbol	Price	% Change	Volume
CWSM	1.8	(7.78%)	15,500
CLOV	20.01	(7.52%)	131,500
BNWM	33.33	(7.52%)	4,500
AGIL	92.24	(7.51%)	30,500
GLPL	182.91	(7.50%)	600

## Volume Leaders KSE-All Index

Symbol	Price	% Change	Volume
TREETR2	4.86	(-14.74%)	8,606,075
AVN	65.6	-4.91%	2,379,580
SYM	4.22	-2.93%	1,468,000
PRL	25.61	-0.31%	1,458,861
NETSOL	114.3	-2.77%	1,349,241

## Volume Leaders KMI-30 Index

Symbol	Price	% Change	Volume (mn)
TELE	8.11	1.00%	23.46
TPLP	15.18	-0.52%	14.63
GGL	11.44	0.62%	10.65
PAEL	11.03	-0.54%	9.16
CNERGY	3.72	0.81%	7.07

WE Financial Services Ltd.

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Interest payments remain a challenge as govt paints rosy economic picture Painting a positive overall macroeconomic picture, the caretaker government is now hoping for a downhill journey from the painful inflation rate and a further increase in economic activities over the coming months. "Pakistan's economy is on a gradual but promising path to recovery. The stride of economic revival initiatives is driving a surge in economic activity," said the Economic Advisers' Wing of the Ministry of Finance in its monthly Economic Update & Outlook, but warned that higher mark-up payments could put significant pressure on expenditures. <u>Click to see more</u>

## Pakistan moves closer to signing landmark trade agreement with GCC

Pakistan and Saudi Arabia have reached a consensus on the investment modalities, paving the path for the ratification of a much-awaited free trade agreement with the Gulf Cooperation Council (GCC), a development that has been pending for the last 19 years. A high-powered delegation, led by Interim Commerce Minister Gohar Ejaz, held the final round of discussions with the GCC's chief negotiator in Riyadh on Saturday. The goal was to finalise the investment segment of the FTA, a critical move preceding the GCC Foreign Ministers' meeting in Doha on Sunday, where the FTA with Pakistan is expected to receive approval. <u>Click to see more</u>

## Stagnant exports — a wake-up call for auto part makers

Auto parts exports have shown a lethargic growth in the last seven years despite holding a regular prestigious auto show in Pakistan and active participation of local vendors in global auto exhibitions. Exports stood at \$16 million in FY18 and after some ups and downs, they reached \$27m in FY22 but fell to \$22m in FY23. During July-October FY24, exports dipped to \$7.1m from \$8m in the same period last year, according to the Pakistan Bureau of Statistics (PBS) data. The export of auto parts also depends on the world market scenario relating to demand and supply situation, exchange rate parity and the country's economic conditions. <u>Click to see more</u>

## Cement sales show subdued growth

Local cement despatches posted a marginal rise of two per cent to 16.688 million tonnes during the first five months of the current fiscal year, a tepid pick up in construction activities. However, cement exports surged 104pc to 3.129m tonnes in July-November from 1.529m tonnes in the same period last year. As a result, the cumulative despatches (local and exports) grew 11pc to 19.816m tonnes from 17.883mn tonnes in 5MFY23, data released by All Pakistan Cement Manufacturers Association (APCMA) showed. In contrast, the cumulative cement sales year-on-year dipped 2.12pc to 3.924m tonnes in November. <u>Click</u> to see more

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# **Morning Briefing**

**News Feeds** 



Key Economic Data		
Reserves (25-Nov-23)	\$9.45bn	
Inflation CPI Nov'23	24.5%	
Exports - (Jul'22-Jun'23)	\$31.79bn	
Imports - (Jul'22-Jun'23)	\$80.18bn	
Trade Balance- (Jul'22-Jun'23)	\$(44.77)bn	
Current A/C- (Jul'22-Jun'23)	\$(17.4)bn	
Remittances - (Jul'22-Jun'23)	\$29.45bn	
Source: SBP		

#### Services exports grow in October

The export of services maintained a positive trajectory for the fourth consecutive month rising 5.63 per cent year-on-year to \$656.03 million in October. The downturn in commodity exports also reversed in November and October after a continual fall in the current fiscal year, according to data compiled by the Pakistan Bureau of Statistics. In rupee terms, the export of services grew 34.26pc in October to Rs183.922bn against Rs136.989bn in the corresponding month last year. The export of services rose 3.34pc to \$2.42bn in July-October against \$2.34bn in the same months last year. In rupee terms, they surged year-on-year 33.66pc to Rs696.47bn in 4MFY24. <u>Click to see more</u>

## SBP seeks protection for MFB deposits

The Deposit Protection Corporation (DPC) has proposed that the deposits of clients of microfinance banks (MFBs) should be safeguarded, as they will be largely unsafe in the event of collapse of any such financial institution. DPC, a subsidiary of the State Bank of Pakistan (SBP), provides guarantees that clients of scheduled banks will get full return of their deposits of up to Rs500,000 each. Around 94% of the total 73 million accountholders had deposits below or around half a million rupees as of June 2023. Scheduled banks include larger commercial, conventional and Shariah-compliant banks, but they do not comprise MFBs. In the Annual Report 2022-23, the DPC said 11 MFBs were serving 98.2 million depositors with a deposit base of around Rs520 billion as of June 2023. <u>Click to see more</u>

FIPI/LIPI (USD Million)		
FIPI (27-Nov-23)	0.565	
Individuals (27-Nov-23)	0.444	
Companies (27-Nov-23)	2.934	
Banks/DFI (27-Nov-23)	(0.036)	
NBFC (27-Nov-23)	0.00695	
Mutual Fund (27-Nov-23)	(0.836)	
Other Organization (27-Nov-23)	0.399	
Brokers (27-Nov-23)	(2.856)	
Insurance Comp: (27-Nov-23)	(0.621)	
Source: NCCPL		

Commodities			
Current	Previous	Change	
1,043	1,043	0.00%	
9,429	9,527	-1.03%	
2,626	2,531	3.75%	
1,928.15	1,926.92	0.06%	
1,929.40	1,924.25	0.27%	
79.27	81.20	-2.38%	
79.68	81.33	-2.03%	
9.45	10.44	-9.48%	
	Current 1,043 9,429 2,626 1,928.15 1,929.40 79.27 79.68	Current Previous   1,043 1,043   9,429 9,527   2,626 2,531   1,928.15 1,926.92   1,929.40 1,924.25   79.27 81.20   79.68 81.33	

Exchange Rates– Open Market Bids			
Local (PkR)	Current	Previous	Change
PKR / US\$	281.5	283.2	-0.60%
PKR / EUR	294	295	-0.34%
PKR / GBP	331.5	331	0.15%
PKR / JPY	2.06	2.06	0.00%
PKR / SAR	74.3	74.2	0.13%
PKR / AED	76.4	76.8	-0.52%
PKR / AUD	184.5	182.5	1.10%



#### **Analyst Certificate:**

The Research Report is prepared by the research analyst at WE Financial Services Ltd. It includes analysis and views of our research team that precisely reflects the personal views and opinions of the analysts about the subject security(ies) or sector (or economy), and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report. In addition, we currently do not have any interest (financial or otherwise) in the subject security(ies). The views expressed in this report are unbiased and independent opinions of the Research Analyst which accurately reflect his/her personal views about all of the subject companies/securities and no part of his/her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

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#### **Stock Ratings**

WE Financial Services Ltd. uses three rating categories, depending upon return form current market price, with Target period as December 2021 for Target Price. In addition, return excludes all type of taxes. For more details kindly refer the following table;

Potential to target price	
Buy Upside	More than +10% from last closing price
HOLD	In between -10% and +10% from last closing price
SELL	Less than -10% from last closing price

#### **Equity Valuation Methodology**

WE Research uses the following valuation technique(s) to arrive at the period end target prices;

- Discounted Cash Flow (DCF)
- Dividend Discount Model (DDM)
- Relative valuation (P/E, P/B, P/S)
- Equity & Asset return based (EVA, Residual income)

#### Risks

The following risks may potentially impact our valuations of subject security(ies);

- Market Risk
- Interest Rate Risk
- Exchange rate risk

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